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New Hampshire Hospital Association

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Catholic Medical Center

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Bovie Screen Process Printing, Co., Inc.

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Manchester Health Department

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NeighborWorks of Southern New Hampshire

Cass Walker
LRGHealthcare

Steven C. Webb
TD Bank

Rick Wyman
New Hampshire Mutual Bancorp: Meredith Village Savings Bank

learnearnbehealthy
Looking Ahead

We’re doing more, with more, for more than ever before. This has been an incredible year at Granite United Way, and we have you to thank for that. As a supporter, you’ve helped us accomplish another record breaking campaign, generating over $8.7 million and will reach more than 400,000 individuals and families across New Hampshire and Windsor County, Vermont. By working together, we are fighting for the health, education and financial stability of every person in every community.

In addition to the funds raised during our campaign, initiatives like 2-1-1 NH, Volunteer Income Tax Assistance (VITA), prescription drug discount programs, our three public health networks, and the more than 800 programs that received funding, we were able to deliver $14 million in support across New Hampshire and Vermont.

This is your United Way. We’ve accomplished a great deal this year, but there are still challenges ahead. Together, we can face these and find solutions. You are a critical part of our efforts to help friends and neighbors learn, earn and be healthy. These are the foundation for a strong community.

Every year we are inspired by the dedication of our supporters like you. We hope you’ll be inspired by the stories you read here, and that we can count on your support again.

Sincerely,

[Signatures]

Nannu Nobis
Nobis Engineering
Granite United Way Board Chair

Patrick Tufts
President and CEO
Granite United Way
Over the past few years, our volunteer investments in early childhood education and literacy have been among our most important contributions.

Supporting early childhood education starts from birth. Granite United Way’s investment in Lakes Region Child Care Services, Inc. helps to provide access to quality early childhood experiences. “In many ways these are unprecedented times with the pre-K movement, return on investment study, and the current research that demonstrates the benefits to society when quality early care and education is provided. Quality childcare helps parents keep jobs, grow their income and, in return, children grow smarter.” Marti Ilg, Executive Director, Lakes Region Child Care Services, Inc.

“Quality childcare is particularly important as we entrust the most precious parts of our lives, our children, for 8+ hours per day to near strangers,” said Jeannie Cadarette, a first-time parent whose child attends a United Way-supported childcare facility, Belmont Early Learning Center. “This program has helped my child develop her motor and social skills and, on more than one occasion, helped me find my way as a parent with sound advice and observations.”

We’ve also seen great improvements in literacy, thanks to our investment in Reading Plus®, an online silent-reading program, across many of the communities we serve. Corinne Cascadden, Superintendent of Berlin Schools, where Reading Plus® is implemented, continues to be impressed with the success of the program. “We’ve seen a remarkable number of our students get back on track with their reading skills. When we started Reading Plus® at Berlin Middle School in the fall of 2015, only 20% of students were performing at or above grade level. After two years of our partnership with Granite United Way, nearly 63% of students are on-track or ahead of track.”

Granite United Way is committed to ensuring kids
• Start kindergarten ready for school
• Stay on-track throughout school
• Leave school career ready

DONOR DOLLARS IN ACTION

<table>
<thead>
<tr>
<th>4,472</th>
<th>10,255</th>
<th>781</th>
</tr>
</thead>
<tbody>
<tr>
<td>children accessed high-quality programs promoting kindergarten readiness</td>
<td>youth engaged in programs to stay on track in school</td>
<td>youth received services to be able to leave school career ready</td>
</tr>
</tbody>
</table>

700+ books were delivered to local children across New Hampshire and Vermont as part of our #GivingTuesday efforts. Pictured here is Patrick Tufts, President and CEO, reading to children at a United Way funded early childhood program.
Granite United Way is committed to helping people

• Meet basic needs
• Gain and maintain a stable job
• Build assets and financial knowledge

A healthy community starts with financially stable households.
Mascoma Savings Bank employee, Rachel Lazar, found herself and her family in a financial crisis when her husband lost employment earlier this year. She didn’t have to look far for help since Angel Hudson from Granite United Way’s Working Bridges program in the Upper Valley was making office visits to her branch as an in-house resource.

“When I met with Angel I was in such a state of crisis. We have an infant son and just bought our home. I wasn’t sure how we would manage,” said Rachel. “Her calmness was reassuring and I felt a huge weight lifted. She helped us navigate through our situation and even helped my husband find a new job.”

Angel Hudson and Prudence Pease are the “faces” of Granite United Way’s Working Bridges program, an employer collaborative convened by United Way dedicated to improving workplace productivity, retention, advancement, and financial stability for employees. On average, they see more than 130 clients each month. By minimizing employment barriers and maximizing supports, the program gives employees the tools they need to be successful.

The program has recently expanded to ten companies: Alice Peck Day, Hypertherm, Kendal at Hanover, King Arthur Flour, Simon Pearce, Coop Food Stores, Dartmouth College, Mascoma Savings Bank, Mount Ascutney Hospital, and Timken.

“Working Bridges offers Mascoma Savings Bank employees critical resources to reduce instability in their home lives – making their lives better and making it easier to bring their best selves to their work,” said Clay Adams, CEO of Mascoma Savings Bank. “Granite United Way’s Working Bridges Program is a valuable resource to Upper Valley employers and employees.”

DONOR DOLLARS IN ACTION

<table>
<thead>
<tr>
<th>Accessed Food, Housing, Legal and Crisis Services</th>
<th>Provided Services to Gain and Maintain Stable Employment</th>
<th>Provided Services to Build Financial Assets &amp; Knowledge</th>
</tr>
</thead>
<tbody>
<tr>
<td>64,865</td>
<td>1,570</td>
<td>89,662</td>
</tr>
</tbody>
</table>

Angel Hudson, Working Bridges Coordinator, and Rachel Lazar, Mascoma Savings Bank employee
Together we are saving lives. Madisen Petersen had no idea how his life was about to change in October 2016 when he made the choice to walk into the Manchester Central Fire Station for substance misuse treatment through the Safe Station program, an innovative concept launched in Manchester that enables individuals facing addiction to enter any fire station in the city and immediately access treatment services. Madisen first started experimenting with alcohol and marijuana at the age of fourteen. During high school, peer pressure led to experimenting with more drugs like cocaine, opiates, and eventually, heroin. “When you’re a teenager you want to try everything once,” said Madisen. “But once is too many.”

For the next six years, Madisen struggled with heroin. Retreating from friends and family, he sold his most valuable possessions, and became a person he no longer recognized. After learning about the Safe Station program through social media, his mother offered to drive him to the fire house. Through this program, his life changed when he entered Serenity Place, a partner agency offering treatment and recovery services.

“If it weren’t for the Safe Station program, I don’t know where I would be today,” said Madisen. “Now I am working at Serenity Place and am able to help others make the same positive changes I have. It saved my life.”

Unfortunately, Madisen’s story is not unique. Granite United Way serves as the lead for three out of the thirteen Regional Public Health Networks in New Hampshire, including the Capital Area Public Health Network, the Carroll County Coalition for Public Health, and the South Central Public Health Network. Through these networks, we serve 54 communities and reach over 600 New Hampshire residents annually. We are supporting the development of a robust continuum of care to provide access to prevention, treatment, and recovery.

In response to the opioid crisis facing our communities, our public health networks provided education and training on the use of Narcan/Naloxone, a prescription medication that quickly reverses the respiratory depression caused by an opiate overdose, to over 1,600 community members at 37 public events and 21 social service agency staff training sessions. Our public health networks have dispensed a total of 959 Narcan/Naloxone kits to New Hampshire residents.

DONOR DOLLARS IN ACTION

- **5,088** benefited from health promoting programs & services
- **10,703** individuals received mental & behavioral health services
- **9,940** accessed substance misuse prevention, treatment & recovery services

Madisen Petersen accessed Safe Station in 2016 and is now helping others with their recovery.
Granite United Way celebrates the efforts of individuals and companies throughout our community who have made a significant impact on the lives of our friends and neighbors. We applaud them for their efforts!

2016 GIVE Award Recipients
Patrick Duffy and Jaye Gibson
Elektrisola, Inc.
Dr. Thomas Temme
Tender Corporation
Rist-Frost-Shumway Engineering

2016 ADVOCATE Award Recipients
Safe Station Partners:
The City of Manchester
Serenity Place
Manchester Fire Department
Helping Hands Outreach Ministries, Inc.
AMR Manchester
Hope for NH Recovery
Chief Dan Andrus, Concord Fire Department
Steve Finnigan Allen, Northern Human Services
Peter Christnacht, Copper Cannon Camp
Laconia Area Community Land Trust

2016 VOLUNTEER Award Recipients
Texas Instruments
Kathy Bizarro-Thunberg, NH Hospital Association
Judith Treamer
Tricia Fryman, Woodsville Guaranty Savings Bank
Pleasant Street School in Laconia

LIVE UNITED Award Recipient
Joe Reilly, Eastern Bank

Rumford Leadership Award Recipients
Mary Jane Wallner and Nick Wallner

Employee Campaign Coordinator Award Recipients
Kim Wood, Velcro USA, Inc.
Peter Glendinning, Sanel Auto Parts Co.
Joanne Richardson, Mt. Washington Cog Railway
Candice Murray, Melcher and Prescott Insurance

Granite Awards
Companies that raise $100,000 or more during campaign
Bank of New Hampshire
City of Manchester
Dartmouth College
Dartmouth-Hitchcock
Eversource Energy
Hannaford Supermarkets
Hypertherm, Inc.
Lincoln Financial Group
New Hampshire Mutual Bancorp
New Hampshire State Employees’ Charitable Campaign
Pike Industries, Inc.
PROCON
Southern New Hampshire University
United Parcel Service
Velcro USA Inc.
major support

With the headlines focused on alarming numbers of individuals overdosing in their community, combined with their own personal family tragedy, Joe and Venetia Reilly turned to Granite United Way to see where they could help.

As long-time Alexis de Tocqueville supporters of Granite United Way, the pair were familiar with the way the organization brought together the right teams to solve complex community issues.

“We knew this was the time we could expand our giving and really contribute to some of the positive work being done to promote prevention of substance misuse,” said Joe. “After losing my nephew to an overdose, and then my sister to the grief that resulted from that, Venetia and I wanted to make sure there was access to prevention and treatment programs.”

One of the areas the Reilly’s $100,000 gift is invested in is Safe Station, the life saving concept launched in Manchester and also featured in the city’s Robert Wood Johnson Foundation Culture of Health Prize. The program is also complemented by 2-1-1NH, where callers can be directly connected with treatment. Their gift also concentrates on prevention, helping to establish several new permanent drop boxes for expired medications and educational programs in the local school system.

“Supporters like Joe and Venetia Reilly are helping us change and save lives every single day,” said Manchester Fire Chief Daniel Goonan. “We have had more than 2,000 walk through the doors since we started this program. It shows how we can make a change by working together.”

“United Way’s role in the community has a unique lens; it can see the importance of collaboration and partnerships with organizations that have the best capacity to make a difference.”

- Joe Reilly

Venetia and Joe Reilly
Alexis de Tocqueville Society and Legacy Society members
Each September, our Day of Caring volunteers roll up their sleeves and donate some serious “sweat equity” to local nonprofits across New Hampshire and Windsor County, Vermont. They tackle projects like landscaping, painting, gardening, and clean up. This year, we had two schools participate with their entire student population -- Pleasant Street School in Laconia and Parker Academy in Concord! Their students, teachers, and parents all took part in the day!
Alexis de Tocqueville Society

Granite United Way is fortunate to have the support of 75 donors giving at the Alexis de Tocqueville Society level. Each of these generous supporters are investing $10,000 or more in our community through their United Way gift.

La Société Nationale ($100,000 - $249,999)
Joe & Venetia Reilly

Ordre de Fraternité ($75,000 - $99,999)
Mark & Sally Stebbins
1 donor wishes to remain anonymous

Ordre d’Égalité ($50,000 – $74,999)
TOSA Foundation
2 donors wish to remain anonymous

Ordre de Liberté ($25,000 – $49,999)
Kraig Burnham
The Estate of Elizabeth Koorkanian
Peter & Jane McLaughlin

Ordre de Classique ($15,000 – $24,999)
Ellen & Jim Bassett
The Jack & Dorothy Byrne Foundation
Bruce Carrozzi
David Glidden
Dennis & Elizabeth Hager
J. Beatty & Susan Hunter
The Estate of Ralph A. Kirkman
Paul LeBlanc & Pat Findlen
Mundy & Win Piper
Cathleen A. Schmidt
Bayne & Jeanie Stevenson
Wayne & Kathryn Tromby
Norm & Pat Turcotte
Edwin S. Webster Foundation
1 donor wishes to remain anonymous

Membres de la Société ($10,000 – $14,999)
Bill & Tina Bedor
Botnick Family Foundation
Fraser Cameron
Lisa Baldez & John Carey
William L. Chapman
David & Ellie Cochran
William & Ann Conrad
Philip L. Cote
Raymond G. & Olga Cote
Richard W. & Barbara J. Couch
Paul & Sue DeBassio
R. David DePuy
Michael & Shawna Dion
Patrick Duffy & Jaye Gibson
Doug & Becky Ewing
Ben Gacamche
William & Kathleen Gillett
Richard & Joanne Gustafson
Philip Hanlon & Gail Gentes
J. Michael & Marilyn P. Hickey
Michael & Colette Jurnak
The Kfoury Family
Heather & Brian Lavoie
The Lovett-Woodsum Foundation
Susan & Bruce Manchester
Dan & Cheryl McKenney
Dianne & John Mercier
Al & Margaret Mulley
The Mullikin Family
Nannu Nobis
Nordblom Family Foundation

Sean M. Owen
K. Mark & Susan W. Primeau
Chris & Tom Rath
Dick & Marsha Rawlings
Mark Reilly
Phil & Judy Ryan
Lynn & Gary Schwartz
Gary Shirk & Ann Dippold
Jared & Meredith Stidham
Kurt & Elaine Swenson
J. F. Swope Fund of the NH Charitable Foundation
Patrick & Allison Tufts
Alex & Lisa Walker
Charles A. & Lynne M. Walker
Doug & Tara Weckstein
4 donors wish to remain anonymous
In October, 50 people will board a bus headed to a New England Patriots’ game thanks to the generous and creative $25,000 “Get on the Bus” Challenge offered by Mark and Sally Stebbins, long-time Alexis de Tocqueville Society members and owners of PROCON.

“We are always looking for ways to engage new businesses,” said Jennifer Higgins Pitre, Vice President of Philanthropy. “Mark and Sally wanted to make it even more fun this year by offering an incentive of a trip to a Patriots game.”

In an effort to increase corporate engagement and provide employees with the opportunity to give back through the workplace, the Stebbins Family created a fun, fresh, and innovative “Get on the Bus” Challenge Match that was open to any company across the Granite United Way footprint. By offering the match and two tickets to a New England Patriots home game, including transportation and a private reception, the Stebbins made it easy for companies to get involved. Companies could participate by either making a first-time corporate contribution* to Granite United Way or hosting a new workplace giving campaign* and just like that - they were on the bus.

The response was incredible. Twenty-five new companies hosted campaigns or made first-time corporate gifts.

“We had such a great response this year we’ve decided to offer the “Get on the Bus” Challenge again,” said Sally. “This has been a fun challenge and we were excited to see so many new businesses engaged with United Way!”

*Sally and Mark Stebbins, Alexis de Tocqueville Society members and owners of PROCON.

*subject to minimum monetary guidelines
Leadership Giving

Thank you to all of our Leadership donors who invest $1,000 or more into our community each year through their United Way giving.

**Champion ($5,000 - 9,999)**

- Patricia M. Anderson
- James & Gwynne Burkhardt
- David & Susan Cassidy
- Dean & Evangeline Christon
- Dan & Joan Collison
- Greg & Margo Connors
- William & Susan Cottle
- Greg & Joanne Dickinson
- Alice & Arnold Goldstein
- Mr. Michael & Dr. Alissa Holmes
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- Jack R. Hutton
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- Eric Ketler
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- Penny Putis & Mike Pike
- Charitable Fund of the NH Charitable Foundation
- Robert & Elizabeth R. Porter
- Bill & Kim Quinlan
- Evan & Sanaim Smith
- Robert & Miriam Smith
- Kerri St. Jean
- Thomas Tomai
- Steven C. Webb
- Peter M. Wood
- 2 Anonymous donors

**Cornerstone ($2,500–4,999)**

- Daniel L. Andrus & The Rev. Cheryl Moore
- Dennis Anthony & Steven DuScheid
- Dr. & Mrs. Anthony Aversa
- The George Backer Family Foundation
- Eda & Robert J. Bauman
- David & Ann Beane
- Carolyn Benthien
- Robert & Toby Bersak
- Peter & Peg Blume
- William J. Botticello
- Thelma Brown
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- Polly & Terry Shumaker
- Keith Shute, MD, MMM
- Rebecca M. Silveira
- James Sneedgrass & Gerry Mitchell
- Tim & Sue Soczy

**Benefactor ($1,000 - 2,499)**

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- Keith Shute, MD, MMM
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- James Sneedgrass & Gerry Mitchell
- Tim & Sue Soczy
Race for the Endowment

In April 2017, Granite United Way staff member and Alexis de Tocqueville Society member, Meredith Stidham, completed the Boston Marathon. She raised more than $16,000 for Granite United Way’s Endowment Fund.

Race for the Endowment

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2. NH State Employees’ Charitable Campaign
3. Dartmouth College
4. Comcast
5. United Parcel Service
6. Dartmouth-Hitchcock
7. Hypertherm, Inc.
8. Lincoln Financial Group
9. Community Development Finance Authority
10. Anthem
11. New Hampshire Charitable Foundation
12. Southern New Hampshire University
13. City of Manchester
14. Bank of New Hampshire
15. PROCON
16. Hannaford Supermarkets
17. Pike Industries, Inc.
18. Velcro USA Inc.
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24. Citizens Bank
25. Texas Instruments
26. True Value
27. Cogswell Benevolent Trust
28. Catholic Medical Center
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30. St. Mary’s Bank
31. Internal Revenue Service
32. Liberty Utilities
33. TOSA Foundation
34. LRGHealthcare
35. Elektrisola, Inc.
36. City of Concord
37. New Hampshire Housing Finance Authority
38. Granite United Way
39. People’s United Bank
40. Dyn Inc.
41. Bank of America
42. Eastern Bank
43. Timken Aerospace
44. Sheehan Phinney
45. Devine Millimet
46. Norwin S. & Elizabeth N. Bean Foundation
47. Harvey Construction Corporation
48. Pentucket Bank
49. Volunteer NH
50. The Rowley Agency, Inc.

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Granite United Way’s investments in the Neighborhood Health Improvement Strategy and Safe Station in Manchester were key to the City of Manchester receiving the state’s first Robert Wood Johnson Foundation Culture of Health Prize.

Patrick Tufts, President and CEO of Granite United Way, received the 2017 Granite State Award from the University of New Hampshire at Manchester for his outstanding achievements, service, and contributions to New Hampshire.

Shannon Swett Bresaw, Vice President of Public Health, was named to the Governor’s Commission on Alcohol and Drug Abuse Prevention, Intervention, and Treatment.

Granite United Way does not charge any member dues or fees from participating charitable organizations.