# DARTMOUTH COLLEGE

Financial Statements

2010 - 2011





KPMG LLP Suite 400 356 Mountain View Drive Colchester, VT 05446

### **Independent Auditors' Report**

The Board of Trustees Dartmouth College:

We have audited the accompanying statement of financial position of Dartmouth College (the College) as of June 30, 2011, and the related statements of activities, operating expenses, and cash flows for the year then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the College's 2010 financial statements and, in our report dated November 5, 2010, because we were unable to examine evidence regarding the fair value of certain unrecognized trust interests, we expressed a qualified opinion on those financial statements.

Except as discussed in the following paragraph, we conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in note L, assets and changes in net assets do not include the College's interests in certain third-party charitable trusts for which current fair values are not available. Accordingly, we were unable to apply adequate procedures to satisfy ourselves as to such fair values, and the effects of this departure from U.S. generally accepted accounting principles on the College's financial position and changes in net assets cannot be determined.

In our opinion, except for the effects of such adjustments deemed necessary had we examined evidence regarding the fair value of the unrecognized trust interests discussed in the preceding paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of Dartmouth College as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

KPMG LLP

November 7, 2011

### **Statement of Financial Position**

As of June 30, 2011, with comparative information as of June 30, 2010 (in thousands)

Assets  Cash and cash equivalents  Receivables and other assets, net Investment related receivables	\$ 319,584 167,190 164,824	\$ 300,703 165,236
Receivables and other assets, net Investment related receivables	167,190	
Investment related receivables		165,236
	164,824	
		23,512
Pledges receivable, net	173,487	212,718
Investments held by bond trustees	22,834	86,466
Investments, at fair value	4,175,756	3,615,596
Land, buildings, equipment, and construction in progress, net	863,627	781,183
Total assets	5,887,302	5,185,414
Liabilities		
Accounts payable and other liabilities	87,249	71,160
Investment related payables	292,863	85,647
Deferred revenues and deposits	34,282	31,454
Liability for split-interest agreements	46,801	45,064
Pension and other employment related obligations	267,823	326,457
Bonds, mortgages, and notes payable, net	946,768	945,102
Interest rate swap liabilities, at fair value	89,403	117,174
Conditional asset retirement obligations	22,629	21,845
Government advances for student loans	20,024	19,873
Total liabilities	1,807,842	1,663,776
Total Net Assets	\$ 4,079,460	\$ 3,521,638
Net Assets		
Unrestricted	\$ 1,109,344	\$ 863,744
Temporarily restricted	1,996,557	1,744,414
Permanently restricted	973,559	913,480
Total Net Assets	\$ 4,079,460	\$ 3,521,638

See accompanying notes to the financial statements.

### **Statement of Activities**

For the year ended June 30, 2011, with summarized financial information for the year ended June 30, 2010 (in thousands)

		Temporarily	Permanently	Total		
	Unrestricted	Restricted	Restricted	2011	2010	
Endowment Activities						
Gifts	\$ 60	\$ 827	\$ 39,451	\$ 40,338	\$ 60,302	
Net investment return	141,316	399,122	1,111	541,549	298,314	
Distributed for spending	(41,484)	(133,415)	-	(174,899)	(204,459)	
Other changes	(8,315)	(10,298)	22,670	4,057	3,479	
Amounts transferred from other funds, net	(772)	(664)	5,495	4,059	15,772	
Change in net assets from endowment activities	90,805	255,572	68,727	415,104	173,408	
Operating Activities						
Revenues						
Tuition and fees	266,674	-	-	266,674	247,819	
Student scholarships	(114,533)	_	-	(114,533)	(108,256)	
Net tuition and fees	152,141	_	-	152,141	139,563	
Sponsored research grants and contracts	179,811	_	-	179,811	168,130	
Dartmouth College Fund and other gifts	63,653	14,227	-	77,880	59,156	
Distributed endowment investment return	166,516	6,731	-	173,247	202,390	
Other operating income	118,023	103	-	118,126	104,233	
Auxiliaries	61,559	-	<u>-</u>	61,559	59,738	
Net assets released from restrictions	8,416	(8,416)	-	-	-	
Total revenues	750,119	12,645		762,764	733,210	
Expenses	700,113	12,010		702,701	700,210	
Academic and student programs	460,848	_	_	460,848	446,287	
Sponsored programs	127,430	_	_	127,430	121,744	
General institutional services	84,072	_	_	84,072	83,657	
Auxiliaries	65,991	_	_	65,991	65,375	
Total expenses	738,341			738,341	717,063	
Change in net assets from operating activities	11,778	12,645		24,423	16,147	
Non-operating Activities						
Gifts	_	19,043	_	19,043	22,882	
Other non-operating changes, net	31,993	2,659		34,652	22,814	
Distributed endowment investment return	370	1,282	_	1,652	2,069	
Increase (decrease) in outstanding pledges	-	(27,133)	(12,098)	(39,231)	11,056	
Pension and postretirement benefit related changes	-	(27,133)	(12,090)	(39,231)	11,050	
other than net periodic benefit costs	78,458			78,458	(61,082)	
Disposals and non-capitalized expenditures	(7,657)	(535)	-	(8,192)	(13,727)	
Net realized and unrealized gain (loss) related to	(7,037)	(333)	-	(0,192)	(13,727)	
interest rate swap agreements	27,771	-		27,771	(35,914)	
Net assets released from restrictions	10,833	(10,833)	-	27,771	(33,914)	
Amounts transferred to endowment, net		` ' '	-	(4.050)	(15 772)	
· · · · · · · · · · · · · · · · · · ·	1,249	(5,308)	2.450	(4,059)	(15,772)	
Net change in split-interest agreements	143,017	4,751	3,450	8,201	3,682	
Change in net assets from non-operating activities		(16,074)	(8,648)	118,295	(63,992)	
Change in net assets	245,600	252,143	60,079	557,822	125,563	
Net Assets, beginning of year	863,744	1,744,414	913,480	3,521,638	3,396,075	
Net Assets, end of year	\$ 1,109,344	\$ 1,996,557	\$ 973,559	\$ 4,079,460	\$ 3,521,638	

See accompanying notes to the financial statements.

## **Statement of Operating Expenses**

For the year ended June 30, 2011, with summarized financial information for the year ended June 30, 2010 (in thousands)

				General Institu	tional Services		Total Expe	enses	
	Academic &			Facilities			_		
	Student	Sponsored	Administrative	Operation &					
_	Programs	Programs	Support	Maintenance	Development	Total	Auxiliaries	2011	2010
Salaries and wages	\$ 183,808	\$ 57,279	\$ 22,477	\$ 16,740	\$ 16,134	\$ 55,351	\$ 12,879	\$ 309,317	\$ 310,996
Employee benefits	80,621	17,267	9,126	6,797	6,551	22,474	5,238	125,600	120,174
Fellowships and student support	8,340	4,130	-	-	-	-	-	12,470	12,241
Materials, equipment, and supplies	30,987	12,066	5,760	1,763	1,615	9,138	15,543	67,734	65,341
Purchased services	37,745	33,515	4,150	2,946	5,811	12,907	6,722	90,889	82,886
Utilities, taxes, and occupancy	-	-	-	37,356	-	37,356	6,260	43,616	42,043
Depreciation	30,448	-	2,486	5,963	52	8,501	5,811	44,760	44,754
Lodging, travel, and similar costs	17,222	2,928	881	23	1,483	2,387	168	22,705	19,872
Interest and amortization	-	-	-	16,510	-	16,510	14	16,524	15,289
Other expenses	2,507	245	1,441	37	340	1,818	156	4,726	3,467
	391,678	127,430	46,321	88,135	31,986	166,442	52,791	738,341	\$ 717,063
Facilities operation & maintenance	69,170		5,647	(88,135)	118	(82,370)	13,200	-	
Total expenses for FY11	\$ 460,848	\$ 127,430	\$ 51,968	\$ -	\$ 32,104	\$ 84,072	\$ 65,991	\$ 738,341	
Total expenses for FY10	\$ 446,287	\$ 121,744	\$ 51,000	\$ -	\$ 32,657	\$ 83,657	\$ 65,375	_	\$ 717,063

Statement	of Cash	Flows					

For the year ended June 30, 2011, with comparative information for the year ended June 30, 2010 (in thousands)

(in thousands)	2011	2010
Cash flows from operating activities		
Total change in net assets	\$ 557,822	\$ 125,563
Adjustments to reconcile total change in net assets to		
net cash used by operating activities:		
Depreciation and amortization	45,095	45,089
Change in estimated value of interest rate swap agreements	(27,771)	35,914
Other non-cash transactions	919	2,177
Contributions, investment income, and other changes restricted for long-term investment	(60,838)	(85,625
Net realized and unrealized investment return	(580,383)	(333,286
Changes in operating assets and liabilities:		
Receivables and other assets, net	951	(66
Pledges receivable, net	39,231	(11,056
Accounts payable and other liabilities	16,872	5,029
Deferred revenues and deposits	2,828	1,101
Pension and other employment related obligations	(58,634)	75,326
Net cash used by operating activities	(63,908)	(139,834
Cash flows from investing activities		
Student loans granted	(17,333)	(13,315
Student loans repaid	13,691	5,918
Purchases of land, buildings, and equipment	(134,270)	(72,711
Proceeds from the sale of land, buildings, and equipment	6,555	8
Net change in split-interest agreements	1,737	1,400
Net change in unsettled trades	65,905	62,541
Purchases of investments	(8,037,740)	(8,743,957
Sales and maturities of investments	8,057,963	8,618,531
Net cash used by investing activities	(43,492)	(141,585
Cash flows from financing activities		
Proceeds from issuance of debt	10,650	-
Repayment of debt	(8,990)	(4,788
Change in investments held by bond trustee	63,632	68,658
Contributions, investment income, and other changes restricted for long-term investment in:		
Facilities	14,113	17,096
Endowment, life income, and similar funds	46,725	68,529
Changes in government advances for student loans	151	218
Net cash provided by financing activities	126,281	149,713
Net change in cash and cash equivalents	18,881	(131,706
Cash and cash equivalents, beginning of year	300,703	432,409
Cash and cash equivalents, end of year	\$ 319,584	\$ 300,703

 $See\ accompanying\ notes\ to\ the\ financial\ statements.$ 

### Notes to Financial Statements

#### A. Summary of Significant Accounting Policies

#### **Description of Organization**

Dartmouth College (Dartmouth) is a private, nonprofit, co-educational, nonsectarian institution of higher education with approximately 4,200 undergraduate and 1,900 graduate students. Established in 1769, Dartmouth includes the four-year co-educational undergraduate college, with graduate schools of business, engineering, and medicine, and several graduate programs in the Arts and Sciences.

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis. Dartmouth's financial statements include the accounts of its wholly owned subsidiaries and certain affiliated organizations over which it has financial control. The wholly owned subsidiaries and financially controlled entities include real estate corporations, which own real estate in the local area; the Dartmouth Education Loan Corporation (DELC), which provides scholarships and low-cost loans to Dartmouth students who are unable to finance their education through other sources; and various separately incorporated foundations, which support activities that enrich the experience of students and the community.

In accordance with U.S. generally accepted accounting principles (GAAP), net assets, revenues, gains, and losses are classified into three categories: unrestricted, temporarily restricted, or permanently restricted. Unrestricted net assets include all resources that are not subject to donor-imposed restrictions and therefore may be used for any purpose in furtherance of Dartmouth's mission. Under the authority of the management and Dartmouth's Board of Trustees, in order to support Dartmouth's strategic initiatives, all or a portion of unrestricted net assets may be set aside in segregated Dartmouth-designated reserve accounts and earmarked for use in future years by specific departments, cost centers, or the professional schools, to cover program costs or contingencies. These Dartmouth-designated net assets include funds designated for operating initiatives, facilities, and long-term quasi-endowment. The purposes for which Dartmouth-designated net assets are earmarked may be changed under the authority of the management and Dartmouth's Board of Trustees. The use of designated net assets is at the discretion of the responsible department. All expenses are recorded as a reduction of unrestricted net assets.

Temporarily restricted net assets carry donor-imposed restrictions on the expenditure or other use of contributed funds. Temporary restrictions may expire either because of the passage of time or because actions are taken to fulfill the restrictions. Temporarily restricted net assets include unexpended endowment return, unexpended restricted use gifts, term endowment funds, loan funds, uncollected pledges, and life income and similar funds. Donor-restricted resources intended for capital projects are released from their temporary restrictions and presented as unrestricted support when the related asset is placed in service. Temporarily restricted endowment distribution and donor-restricted gifts which are received, and either spent or deemed spent within the same fiscal year, are reported as unrestricted.

Permanently restricted net assets are those that are subject to donor-imposed restrictions which will never lapse, thus requiring that the net assets be retained permanently. Based upon a legal interpretation of New Hampshire State Law, Dartmouth determined that appreciation on restricted endowment funds should be classified as temporarily restricted net assets until such time as the appreciation is appropriated by the Board of Trustees. Investment return from endowment activities that has been appropriated by Dartmouth's Board of Trustees is presented as an increase in operating or non-operating activities according to the unrestricted or temporarily restricted nature of the donor's intended use of the funds. In the case of quasi-endowment funds designated for long-term investment by Dartmouth, investment return that has been appropriated by Dartmouth's Board of Trustees is presented as an increase in unrestricted operating or non-operating activities, depending upon Dartmouth's intended use of the funds. Permanently restricted net assets consist of the original principal of endowment gifts, loan funds, and certain pledges.

#### **Comparative Financial Information**

The 2011 financial statements are presented with certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with Dartmouth's financial statements for the year ended June 30, 2010, from which the summarized information was derived. Certain prior year amounts have been reclassified to conform to the fiscal year 2011 presentation.

### Notes to Financial Statements

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant estimates in these financial statements are the fair value of investments, interest rate swap agreements and bonds payable (for disclosure only), pension and postretirement benefit obligations, conditional asset retirement obligations, liabilities for self-insured programs and split-interest agreements, and allowances for uncollectible accounts and pledges receivable. Actual results could differ from these estimates, particularly during periods of investment and/or interest rate volatility.

#### **Statement of Activities**

Operating activities presented in the Statement of Activities consist of revenues earned, endowment net investment return appropriated by Dartmouth's Board of Trustees, and expenses incurred in conducting Dartmouth's programs and services. Auxiliary enterprises, primarily the operation of residence halls, dining services, and recreational facilities, are included in operating activities. Expenses such as development, public affairs, and central services and administration are reported as general institutional services. Depreciation and facilities operations and maintenance expenses are allocated to functional classifications of expenses based on the square footage of each building. Interest expense is allocated to functional classifications of expenses based on the use of each building that has been debt financed.

Non-operating activities presented in the Statement of Activities consist of gifts, grants, investment income, other earnings, and endowment investment return appropriated by Dartmouth's Board of Trustees for loan programs and the construction or purchase of capital assets, non-capitalizable construction in progress, net change in life income and similar split-interest agreements, the net change in pledges receivable, the net change in the estimated value of interest rate swap agreements, and postretirement benefit changes other than net periodic benefits costs.

Endowment activities presented in the Statement of Activities consist of gifts that are restricted by donors to investment in perpetuity, amounts designated by Dartmouth's management and Board of Trustees for long-term investment, the net investment return on these invested funds, and the annual distribution of an amount appropriated by Dartmouth's Board of Trustees to support operating and non-operating activities. Other endowment activities include increases in endowment net assets from certain matured split-interest agreements.

Endowment and non-operating activities also include transfers of net assets that occur when donors change the restrictions on certain gifts or when Dartmouth changes the designation of unrestricted funds.

#### Cash and Cash Equivalents

Cash and cash equivalents consist principally of U.S. treasury funds, money market accounts, certificates of deposit, commercial paper, and liquid short-term investments with maturities of 90 days or less at the date of acquisition. Cash and cash equivalents are carried at cost, which approximates fair value.

### **Tuition and Fees and Student Scholarships**

Tuition and fees revenue is recognized in the fiscal year in which substantially all of the academic program occurs. Tuition and fees revenue from undergraduate enrollment represents approximately 67 percent of tuition and fees revenue. Student scholarships provided by Dartmouth are presented in the Statement of Activities as a reduction in tuition and fees revenue. In addition, Dartmouth acts as an agent for recipients of scholarships from other sponsors in the amounts of \$6,007,000 and \$5,952,000 for the years ended June 30, 2011 and 2010, respectively, which are not presented in the Statement of Activities. Dartmouth admits students to its undergraduate program without regard to financial need. The financial aid program assists all students with demonstrated need, defined in accordance with a uniform formula, by providing a mix of scholarships, loans and/or employment designed to cover costs of attendance when combined with student and family contributions, based on ability to pay.

### **Sponsored Research Grants and Contracts**

Revenues from government and private sponsored research grants and contracts are recognized when the direct costs associated with the sponsored program are incurred. Revenue from the reimbursement of facilities and administrative costs incurred by Dartmouth on U.S. government grants and contracts was based upon negotiated predetermined cost rates through June 30, 2011. Dartmouth currently has a provisional rate agreement which is effective until a new rate is finalized

### Notes to Financial Statements

with the U.S. government. Dartmouth recovered facilities and administrative costs of approximately \$46,141,000 and \$42,958,000 in the years ended June 30, 2011 and 2010, respectively.

#### **Taxes**

Dartmouth is exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code (the Code), except with regard to unrelated business income, which is taxed at corporate income tax rates. Dartmouth is also subject to state and local property tax on the value of dormitories and dining and kitchen facilities in excess of \$150,000, as well as on the value of its off-campus rental properties, commercial properties, and other real estate holdings to the extent they are not used or occupied for Dartmouth's tax exempt purposes. Certain Dartmouth real estate entities are exempt from federal income tax under Sections 501(c)(2) and 501(c)(25) of the Code. Dartmouth believes it has taken no significant uncertain tax positions.

#### Affiliation with Dartmouth-Hitchcock Medical Center

Dartmouth, through the Dartmouth Medical School (DMS), is a member of the Dartmouth-Hitchcock Medical Center (DHMC), a confederation of health care organizations intended to coordinate medical education and health care delivery for the residents of New Hampshire and Vermont. DHMC is a nonprofit, tax-exempt corporation organized under New Hampshire State Law. The other members of DHMC are: (i) Mary Hitchcock Memorial Hospital (Hitchcock Hospital), (ii) Dartmouth-Hitchcock Clinic (Clinic), and (iii) Veterans Administration Medical Center of White River Junction, Vermont (VAMC). The staff of the Clinic serves as the primary resource for clinical faculty at DMS, with the Hitchcock Hospital and the VAMC acting as principal sites of clinical instruction for the students of DMS. Each member is a separately organized, governed, and operated institution, with Dartmouth having no ownership interest in any other member.

Certain costs, including salaries, facilities use (including construction planning and management, and facilities operation and maintenance), and direct and indirect research, incurred by DMS and the other members of DHMC are shared among the members based on negotiated allocations of the costs on an annual or project specific basis. The members of DHMC, excluding the VAMC, are also parties to a Condominium Ownership Agreement that governs the ownership and operation of the DHMC facilities. During the years ended June 30, 2011 and 2010, Dartmouth paid approximately \$26.3 million and \$24.2 million, respectively, and received approximately \$27.3 million and \$26.2 million, respectively, in connection with these arrangements.

#### Insurance

Dartmouth maintains several insurance arrangements with the objective of providing the most cost effective and comprehensive coverage for most insurable risks. Both conventional and alternative insurance coverage approaches, including utilization of appropriate deductible or self-insured retention amounts, are in place to cover trustee errors and omissions and employment practices, crime bond, comprehensive general and automobile liability, pension trust fiduciary errors and omissions liability, and property losses. Workers' compensation losses are covered by a self-insured retention and excess insurance program. Dartmouth currently participates in three risk retention groups that provide general liability and professional and medical malpractice liability insurance.

Dartmouth's annual premium payments for conventional insurance coverage are included in operating expenses. Estimated liabilities for losses under Dartmouth's deductible and/or self-insurance retention limits are reflected in the Statement of Financial Position, which includes estimates for known losses and for losses incurred but not yet reported. Insurance reserves are based on actuarial analysis and estimates of historical loss experience, and while management believes that the reserves are adequate, the ultimate liabilities may be different than the amounts provided.

#### Gifts and Pledges Receivable

Total contributions to Dartmouth include gifts that are received and the net change in pledges receivable during a period. Gifts and pledges are recognized as increases in the appropriate category of net assets in the period the gift or pledge is received. The net change in total pledges is recorded as a net increase (decrease) in non-operating activities in the Statement of Activities. Contributions of capitalizable assets other than cash are recorded at their estimated fair value at the date of gift. Pledges are stated at the estimated present value of future cash flows, net of an allowance for uncollectible amounts. Conditional promises to give are not recognized until the conditions on which they depend are substantially met.

#### Notes to Financial Statements

#### **Investments**

Investments are carried at estimated fair value. Because many of these investments are not readily marketable, the estimates of fair value involve assumptions and estimation methods which are uncertain, and therefore the estimates could differ from actual results. Purchases and sales of securities are recorded on the trade date, and realized gains and losses are determined on the basis of the average cost of securities sold. Derivative financial instruments held for investment purposes are carried at estimated fair values with resulting gains and losses included in investment return. Cash designated for investment purposes is included in investments and may include money market funds, foreign currency held for investment purposes, and fixed income securities with an original or remaining maturity of three months or less when purchased.

Total investment return (interest, dividends, rents, royalties, and net realized and unrealized gains and losses) earned by Dartmouth's endowment investments is included in endowment activities, while the net income earned by the non-endowment investments is included in other operating and non-operating income. Fees charged by external investment managers are generally based on contractual percentages of the fair market value of assets under management or on annual total investment return and are, in most cases, netted against investment return. However, certain expenses paid directly by Dartmouth for investment management and custody services, including certain internal costs, amounted to approximately \$11,735,000 and \$11,480,000 for the years ended June 30, 2011 and 2010, respectively, and have been netted against endowment return and other operating and non-operating income in the accompanying Statement of Activities.

#### **Endowment**

Dartmouth's endowment and similar funds consist of gifts restricted by donors and unrestricted net assets designated by management and the Board of Trustees for long-term support of Dartmouth's activities, and the accumulated investment return on these gifts and designated net assets. Accumulated investment return consists of endowment net investment return that has not been appropriated by the Board of Trustees for expenditure to support Dartmouth's operating and non-operating activities. Generally, only a portion of accumulated net investment return is made available for spending each year in accordance with a Board of Trustees-approved endowment utilization policy and New Hampshire State Law. However, certain donor restricted endowment funds do allow for the expenditure of principal, and Dartmouth-designated endowment funds are unrestricted net assets that may be re-designated for authorized expenditures.

Giving consideration to the New Hampshire Uniform Prudent Management of Institutional Funds Act (UPMIFA), in the absence of any explicit donor restrictions to the contrary, for accounting and financial statement purposes, Dartmouth classifies the original value of assets donated to permanent endowment as permanently restricted net assets, along with any net investment earnings that are directed by the donor to be reinvested in perpetuity (i.e. historic book value).

Unrestricted endowment net assets include Dartmouth funds and certain unrestricted gifts from donors, and any accumulated investment return thereon, which may be expended; however, by trustee or management designation, these net assets may remain invested in the endowment for the long-term support of Dartmouth activities. Investment return on unrestricted endowment net assets and the annual distribution of a portion of accumulated investment return to operating and non-operating activities are presented as changes in unrestricted net assets in the Statement of Activities. Temporarily restricted endowment net assets include certain expendable endowment gifts, and any retained income and appreciation thereon, which are restricted by the donor to a specific purpose or by law. When the temporary restrictions on these funds have been met, the gifts ordinarily remain in the endowment by trustee designation to continue supporting the same activities as those specified by the donors, but the net assets are reclassified to unrestricted endowment net assets. Investment return on temporarily and permanently restricted net assets and the annual distribution of a portion of the accumulated investment return to operating and non-operating activities are generally presented as changes in temporarily restricted net assets in the Statement of Activities.

#### **Split-Interest Agreements**

Certain donors have established irrevocable split-interest agreements with Dartmouth, primarily charitable gift annuities, pooled life income funds, and irrevocable charitable remainder trusts, whereby the donated assets are invested and distributions are made to the donor and/or other beneficiaries in accordance with the agreement for a specified period of time, at which time the remaining assets and future investment return are retained by Dartmouth. At the discretion of the donor, Dartmouth may or may not serve as trustee for the split-interest agreement.

Dartmouth has recorded the estimated fair value of the investments associated with irrevocable split-interest agreements and an estimated liability, using a discount rate of 2.8% (3.2% for FY10), for the net present value of the future cash outflows to

#### Notes to Financial Statements

beneficiaries of the agreements for which Dartmouth serves as trustee. In the case of irrevocable split-interest agreements whose assets are held in trusts not administered by Dartmouth (third-party charitable trusts), a receivable for Dartmouth's beneficial interest is established when Dartmouth is notified of the trust's existence and when the third-party trustee has provided Dartmouth with sufficient reliable information to estimate the value of the receivable. Dartmouth reports the net change in split-interest agreements as a non-operating change in net assets in the Statement of Activities. See Note L for additional discussion of third-party charitable trusts.

#### **Investments Held by Bond Trustees**

Investments held by Bond Trustees consist primarily of unexpended debt proceeds that have been invested in accordance with the various resolutions and loan agreements in connection with the New Hampshire Health and Education Facilities Authority (NHHEFA) Bonds. Unexpended debt proceeds are invested in cash and short-term investments and are reported at estimated fair value.

#### Land, Buildings, Equipment, and Construction in Progress

Land, buildings, equipment, and construction in progress are recorded at cost at the date of acquisition or, if acquired by gift, at the estimated fair value as of the date of the gift. Purchases, construction, and renovations of assets which exceed Dartmouth's specified dollar threshold and have a useful life greater than one year are capitalized, while scheduled maintenance and minor renovations of less than that amount are charged to operations.

Land, buildings, and equipment are reflected net of accumulated depreciation calculated on a straight-line basis over the following estimated economic lives.

Buildings and building components	10 - 50 years
Depreciable land improvements	15 - 20 years
Equipment	5 - 20 years

Depreciation expense for facilities that are primarily used for sponsored research is based on the estimated economic lives of each component.

#### Collections

Dartmouth's collections include works of art, literary works, historical treasures, and artifacts that are maintained in its museum and libraries. These collections are protected and preserved for public exhibition, education, research, and the furtherance of public service. Each of the items is cataloged, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously. The collections are subject to a policy that requires proceeds from their sale to be used to acquire other items for collections.

The collections, which were acquired through purchases and contributions since Dartmouth's inception, are not recognized as assets in the Statement of Financial Position. Purchases of collection items are recorded as decreases in unrestricted net assets in the year in which the items are acquired or in temporarily restricted net assets if the assets used to purchase the items are restricted by donors. Contributed collection items are not recorded in the financial statements.

#### B. Receivables and Other Assets

Receivables and other assets consisted of the following at June 30 (in thousands):

	 2011	 2010
Student accounts	\$ 917	\$ 2,107
Sponsored research grants and contracts	23,070	25,559
Other accounts	40,254	38,172
Notes and student loans	88,788	85,146
Less: allowance for uncollectible accounts	 (2,969)	 (2,565)
Receivables, net	\$ 150,060	\$ 148,419
Prepaid costs, inventories, and other assets	 17,130	 16,817
Total receivables, and other assets, net	\$ 167,190	\$ 165,236

### Notes to Financial Statements

Federally sponsored student loans with mandated interest rates and repayment terms are subject to significant restrictions as to their transfer and disposition. Amounts received from the Federal government to fund a portion of the Perkins student loans are ultimately refundable to the Federal government and are classified as government advances for student loans in the Statement of Financial Position. Due to the nature and terms of student loans funded by the Federal government, and restricted and unrestricted Dartmouth funds, it is not practical to estimate the fair value of such loans. All other receivables are carried at estimated net realizable value.

### C. Gifts and Pledges Receivable

Gifts and pledge payments received during the years ended June 30 were as follows (in thousands):

	 2011	 2010
Gifts to support operations	\$ 77,880	\$ 59,156
Gifts for:		
Facilities and student loans	14,136	17,106
Other restricted uses	4,907	5,776
Endowment	40,338	60,302
Split-interest agreements	 2,268	 2,111
Total gifts and pledge payments	\$ 139,529	\$ 144,451

Unconditional pledges as of June 30 are expected to be realized in the following periods, discounted at rates ranging from 1.8% to 6.2% (in thousands):

	 2011	 2010
In one year or less	\$ 90,533	\$ 83,698
Between one year and five years	75,862	127,250
Six years and after	 23,774	 31,857
Gross pledges receivable	\$ 190,169	\$ 242,805
Less: present values discount	(7,682)	(12,968)
Less: allowance for uncollectible pledges	 (9,000)	 (17,119)
Pledges receivable, net	\$ 173,487	\$ 212,718

The change in net pledges receivable is presented as a non-operating activity in the Statement of Activities.

### D. Land, Buildings, Equipment, and Construction in Progress

Land, buildings, equipment, and construction in progress balances at June 30 were as follows (in thousands):

	 2011	 2010
Land	\$ 19,090	\$ 19,090
Buildings	870,189	863,004
Land improvements	94,099	93,360
Equipment	 235,641	 219,291
Land, buildings, and equipment	\$ 1,219,019	\$ 1,194,745
Less: accumulated depreciation	(555,726)	(512,926)
Construction in progress	 200,334	 99,364
Total net book value	\$ 863,627	\$ 781,183

Dartmouth has conditional asset retirement obligations arising from legal obligations to perform certain activities in connection with the retirement, disposal, or abandonment of assets, including asbestos abatement, leasehold improvements, hazardous materials, and equipment disposal and cleanup. The liability was initially recorded at fair value, and is adjusted for accretion expense, and changes in the amount or timing of cash flows. The corresponding asset retirement costs are capitalized as part of the carrying values of the related long-lived assets and depreciated over the useful lives of the assets.

### Notes to Financial Statements

#### E. Endowment

The changes in fair value of net assets held in endowment and similar funds for the years ended June 30 were as follows (in thousands):

	Un	estricted	,	Temporarily Restricted		rmanently Restricted		Total
Endowment net assets, June 30, 2010	\$	741,904	\$	1,428,789	\$	827,609	\$	2,998,302
Investment return:	Ψ	7 11,701	Ψ	1,120,707	Ψ	027,000	Ψ	2,550,002
Investment income		5,693		17,818		_		23,511
Net gain in fair value:		,		,				,
Realized		28,481		87,785		-		116,266
Unrealized		107,142		293,519		1,111		401,772
Total investment return		141,316		399,122		1,111		541,549
Gifts		60		827		39,451		40,338
Distribution of endowment return to all funds		(41,484)		(133,415)		-		(174,899)
Other changes, net		(9,087)		(10,962)		28,165		8,116
Endowment net assets, June 30, 2011	\$	832,709	\$	1,684,361	\$	896,336	\$	3,413,406
				·1	ъ	.1		
	**	1		Temporarily Restricted		rmanently Lestricted		Total
Endowment net assets June 30, 2009		restricted 709 490	\$		_		\$	
Endowment net assets, June 30, 2009 Investment return:	<u>Uni</u> \$	709,490	\$	1,355,693	\$	759,711	\$	2,824,894
Endowment net assets, June 30, 2009 Investment return: Investment income		709,490	\$	1,355,693	_		\$	2,824,894
Investment return: Investment income			\$		_		\$	
Investment return:		709,490	\$	1,355,693	_		\$	2,824,894
Investment return: Investment income Net gain in fair value:		709,490 3,478	\$	1,355,693 10,660	_		\$	2,824,894 14,138
Investment return: Investment income Net gain in fair value: Realized		709,490 3,478 22,974	\$	1,355,693 10,660 68,472	_	759,711 - -	\$	2,824,894 14,138 91,446
Investment return: Investment income Net gain in fair value: Realized Unrealized		709,490 3,478 22,974 60,947	\$	1,355,693 10,660 68,472 130,920	_	759,711 - - 863	\$	2,824,894 14,138 91,446 192,730
Investment return: Investment income Net gain in fair value: Realized Unrealized Total investment return		709,490 3,478 22,974 60,947 87,399	\$	1,355,693 10,660 68,472 130,920 210,052	_	759,711 - - - 863 863	\$	2,824,894 14,138 91,446 192,730 298,314
Investment return:     Investment income     Net gain in fair value:         Realized         Unrealized     Total investment return Gifts		709,490 3,478 22,974 60,947 87,399 63	\$	1,355,693 10,660 68,472 130,920 210,052 14,203	_	759,711 - - - 863 863	\$	2,824,894 14,138 91,446 192,730 298,314 60,302

Other changes include additions to the endowment from the maturity of split-interest agreements and net transfers resulting from changes in donor restrictions or Dartmouth designations.

Included in temporarily restricted endowment net assets at the end of the year is the remaining amount of expendable accumulated appreciation on permanent endowment funds of \$1,392,904,000 and \$1,138,363,000 at June 30, 2011 and 2010, respectively.

Endowment net assets consist of the following as of June 30, 2011 (in thousands):

			Temporarily		Permanently	
	U:	Unrestricted		Restricted	 Restricted	 Total
Donor-restricted endowment funds	\$	(68)	\$	1,619,732	\$ 896,336	\$ 2,516,000
Board-designated endowment funds		832,777	_	64,629	 -	 897,406
Total endowment net assets	\$	832,709	\$	1,684,361	\$ 896,336	\$ 3,413,406

Endowment net assets consist of the following as of June 30, 2010 (in thousands):

				Temporarily		Permanently		
	U1	Unrestricted		Restricted		Restricted		Total
Donor-restricted endowment funds	\$	(7,229)	\$	1,360,667	\$	827,609	\$	2,181,047
Board-designated endowment funds		749,133		68,122				817,255
Total endowment net assets	\$	741,904	\$	1,428,789	\$	827,609	\$	2,998,302

### Notes to Financial Statements

From time to time, the fair values of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires to retain as a fund of perpetual duration. In accordance with GAAP, events of this nature are reported as reductions in unrestricted net assets and were \$68,000 and \$7,229,000 as of June 30, 2011 and 2010, respectively. These events were a result of market declines since the endowment funds were established. A Board of Trustees policy limits the distribution from these funds to current income only.

Dartmouth employs a total return endowment utilization policy that establishes the amount of investment return made available for spending each fiscal year. The amount appropriated for expenditure each year is independent of the actual return for the year, but the appropriated amount cannot exceed the total accumulated return in an individual fund at the time of distribution. The Board approves the formula that determines the amount appropriated from endowment each year. Investment return earned in excess of the amount appropriated annually is reinvested in the funds, but can be appropriated in future years in accordance with the utilization policy. The net appreciation on most of the permanently and temporarily restricted endowment funds is reported together with temporarily restricted net assets until such time as all or a portion of the appreciation is appropriated for spending in accordance with the utilization policy and applicable state law.

The overall investment performance objective for the endowment is to generate real (inflation-adjusted) returns net of investment expenses sufficient to support Dartmouth's current operating needs while maintaining the long-term purchasing power of the endowment. Historical averages indicate that an annual return between 8% - 10% is needed to meet this goal. The Investment Committee of the Board of Trustees has determined that a well-diversified mix of assets offers the best opportunity for maximum return with acceptable risk over time. Dartmouth relies on a total return strategy in which investment returns are achieved through both capital appreciation (both realized and unrealized) and current yield (interest and dividends). Investment decisions are made with a view toward maximizing long-term return opportunities while maintaining an acceptable level of investment risk and liquidity.

#### F. Investments at Fair Value

Investments at fair value consisted of the following at June 30 (in thousands):

		 2010	
Endowment investments	\$	3,482,988	\$ 3,061,762
Split-interest agreement investments		107,128	97,674
Operating and other investments		585,640	 456,160
Total investments	\$	4,175,756	\$ 3,615,596

For investments held directly by Dartmouth for which an active market with quoted prices exists, the market price of an identical security is used as reported fair value. Fair values for shares in commingled funds are based on share prices reported by the funds as of the last business day of the fiscal year. Dartmouth's interest in marketable alternative strategies is reported at the net asset value (NAV) reported by the fund managers. NAV is used as practical expedient to estimate the fair value of Dartmouth's interest therein, unless it is probable that all or a portion of the investment will be sold for an amount different from NAV. As of June 30, 2011 and 2010, Dartmouth had no plans or intentions to sell investments at amounts different from NAV.

### Notes to Financial Statements

The framework for measuring fair value utilizes a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The three levels of the fair value hierarchy are as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical investments as of the reporting date. The type of investment in Level 1 includes listed equities held in Dartmouth's name, and excludes listed equities and other securities held indirectly through commingled funds.

Level 2 - Pricing inputs, including broker quotes, are generally those other than exchange quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.

Level 3 - Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. Investments in this category generally include privately held investments and partnership interests.

Classification in Level 2 or 3 is based on Dartmouth's ability to redeem its interest at or near the date of the statement of financial position, and if the interest can be redeemed in the near term, the investment is classified in Level 2.

The following table summarizes Dartmouth's assets and liabilities that are reported at fair value by their fair value hierarchy classification as of June 30, 2011(in thousands):

							Redemption	Days'
	]	Level 1	 Level 2	 Level 3		Total	or Liquidation	Notice
Assets:								
Investments:								
Cash and cash equivalents	\$	176,374	\$ -	\$ - \$	5	176,374	Daily	1
Fixed income <sup>1</sup>		78,376	371,197	(5,812)		443,761	Daily-Annual	1-90
Global equity:								
							Daily-	
US equity <sup>2</sup>		188,699	309,342	188,689		686,730	Bi-annual	1-90
International		26,888	123,187	-		150,075	Monthly	5-10
							Monthly-	
Emerging markets		40,460	126,748	-		167,208	Quarterly	3-120
							Quarterly-	
Marketable alternative strategies <sup>3</sup>		-	96,599	737,198		833,797	Annual	30-180
Private equity/venture capital		-	-	952,914		952,914	Illiquid	Not Applicable
Real assets:								
Real estate <sup>4</sup>		-	192,241	336,454		528,695	Illiquid	Not Applicable
Other real assets		-	-	233,604		233,604	Illiquid	Not Applicable
Other investments		-	 2,180	 418		2,598	Not Applicable	Not Applicable
Total investments		510,797	1,221,494	2,443,465		4,175,756		
Other Assets:								
Investments held								
by bond trustees		22,834	-	-		22,834	Daily	1
Third-party charitable trusts		-	 -	 10,501		10,501	Not Applicable	Not Applicable
Total Assets	\$	533,631	\$ 1,221,494	\$ 2,453,966	5	4,209,091		
Liabilities:								
Interest rate swap agreements	\$	-	\$ 89,403	\$ <u> </u>	5	89,403	Not Applicable	Not Applicable

<sup>&</sup>lt;sup>1</sup> Level 3 includes US Treasury forwards.

<sup>&</sup>lt;sup>2</sup>US Equity includes funds that may have restrictions on the ability to fully redeem up to five years, excluding special investments.

<sup>&</sup>lt;sup>3</sup> Marketable Alternative Strategies includes one fund having an initial lock-up expiring on or before September 30, 2011. Other funds may have restrictions on the ability to fully redeem up to three years, excluding illiquid securities and special investments.

<sup>&</sup>lt;sup>4</sup> Real estate investments include limited partnerships, which are illiquid, as well as directly held real estate.

### Notes to Financial Statements

The following table summarizes Dartmouth's assets and liabilities that are reported at fair value by their fair value hierarchy classification as of June 30, 2010 (in thousands):

				· 10				m . 1	Redemption	Days'
A		Level 1	_	Level 2		Level 3	_	Total	or Liquidation	Notice
Assets:										
Investments:  Cash and cash equivalents	\$	181.708	\$		\$		\$	181,708	Daily	1
Fixed income	Ψ	74,638	Ψ	253,683	Ψ	42,874	ψ	371,195	Daily-Annual	1-90
Global equity:		7 4,000		200,000		12,071		071,170	Duny Minda	1 70
Global equity.									Daily-	
US equity <sup>1</sup>		154,083		221,670		15		375,768	Quarterly	1-60
International		16,287		141,580		-		157,867	Monthly	5-10
									Monthly-	
Emerging markets		2,202		98,011		-		100,213	Quarterly	3-120
									Quarterly-	
Marketable alternative strategies	2	-		70,615		699,023		769,638	Annual	30-180
Private equity/venture capital		-		-		960,632		960,632	Illiquid	Not Applicable
Real assets:									-	
Real estate <sup>3</sup>		-		192,876		263,859		456,735	Illiquid	Not Applicable
Other real assets		-		-		238,824		238,824	Illiquid	Not Applicable
Other investments		-		2,598		418		3,016	Not Applicable	Not Applicable
Total investments		428,918		981,033		2,205,645		3,615,596		
Other Assets:										
Investments held										
by bond trustees		86,466		-		-		86,466	Daily	1
Third-party charitable trusts		-		-		10,658		10,658	Not Applicable	Not Applicable
Total Assets	\$	515,384	\$	981,033	\$	2,216,303	\$	3,712,720		
Liabilities:										
Interest rate swap agreements	\$		\$	117,174	\$	-	\$	117,174	Not Applicable	Not Applicable

<sup>&</sup>lt;sup>1</sup> Level 3 includes one privately held security that is illiquid.

The Fixed Income portfolio includes strategies based on capital preservation and predictable yield as well as more opportunistic strategies focused on generating return through price appreciation. Funds with these strategies generally hold corporate debt securities, government securities, mortgage backed and asset backed securities and other financial instruments. The structures of these investments include directly held securities as well as investments through commingled funds.

The Global Equity portfolio includes managers who primarily invest in public long-only and long/short equity securities with portfolios that are directionally exposed to the market. The structures of these investments include directly held securities as well as investments through commingled funds.

The Marketable Alternative Strategies portfolio includes investments in commingled funds whose managers employ discrete and blended strategies, including long/short equity, absolute return, market neutral, distressed and credit strategies. Funds with marketable alternative strategies generally hold securities or other financial instruments for which a ready market exists, and may include stocks, bonds, put or call options, swaps, currency hedges, and other financial instruments.

Dartmouth also invests in venture capital, private equity, real estate, other real assets, and other debt related strategies through private limited partnerships. These investments often require the estimation of fair value by the general partner in the absence of readily determinable market values. The private portfolio is based primarily in the United States but includes managers who may invest globally. Dartmouth also owns directly held real estate which is included in the endowment and is valued at fair value.

<sup>&</sup>lt;sup>2</sup> Marketable alternative strategies include two funds having an initial lock-up expiring on or before December 31, 2010. Other funds may have restrictions on the ability to fully redeem up to three years, excluding illiquid securities and special investments.

<sup>&</sup>lt;sup>3</sup> Real estate investments include limited partnerships, which are illiquid, as well as directly held real estate.

### Notes to Financial Statements

The following tables present Dartmouth's activity for the fiscal years ended June 30, 2011 and 2010 for investments measured at fair value in Level 3 (in thousands):

		Marketable Alternative Strategies	-	Private uity/Venture artnerships	Real Assets		Other	Total
Balance as of June 30, 2010	\$	699,023	\$	960,632	\$ 502,683	\$	53,965	\$ 2,216,303
Transfers		(10,053)		(124,240)	-		82,012	(52,281)
Acquisitions / purchases		30,000		138,013	78,430		117,688	364,131
Distributions / sales		(105,950)		(177,774)	(87,594)		(92,734)	(464,052)
Investment income and realized gains		44,405		45,505	20,884		618	111,412
Unrealized gains on investments		79,773		110,778	55,655		32,247	278,453
Balance as of June 30, 2011	\$	737,198	\$	952,914	\$ 570,058	\$	193,796	\$ 2,453,966
		Marketable Alternative Strategies		Private uity/Venture artnerships	Real Assets		Other	Total
Balance as of June 30, 2009	\$	719,001	\$	765,453	\$ 526,335	\$	55,306	\$ 2,066,095
Transfers		(16,661)		-	-		26	(16,635)
Acquisitions / purchases		100,410		117,357	88,161		2,443	308,371
Distributions / sales		(184,283)		(102,683)	(39,353)		(9.094)	(335,413)
Investment income and realized gains		56,568		32,634	13,792		(161)	102,833
Unrealized gains on investments	_	23,988		147,871	 (86,252)		5,445	 91,052
Balance as of June 30, 2010	\$	699,023	\$	960,632	\$ 502,683	\$	53,965	\$ 2,216,303

Included in Other Assets in the above tables are fixed income, U.S. equity, other investments, and third-party charitable trusts.

Dartmouth owns an interest in each alternative investment fund rather than in the securities underlying each fund, therefore, it is generally required to categorize such investments as Level 2 or 3, even though the underlying securities may be readily marketable. Also, the level in the fair value hierarchy in which each fund's fair value measurement is classified is based on the lowest level input that is significant to the fund in its entirety (e.g., a fund with a mix of underlying Level 1 and Level 3 investments would be classified entirely as a Level 3 investment). Accordingly, the inputs or methodology used to value or classify investments for financial reporting purposes is not necessarily an indication of the risk associated with investing in those investments.

At June 30, 2011, Dartmouth's outstanding commitments to limited partnerships totaled \$505,299,000. The anticipated draw down for these commitments is typically between 1 and 5 years with remaining fund lives typically between 1 and 12 years. The structure of these investments is such that there is no ability to redeem.

Dartmouth's investment portfolio includes derivative financial instruments that have been acquired to reduce overall portfolio risk by hedging exposure to certain assets held in the portfolio. The investment portfolios also employ certain derivative financial instruments to replicate long or short asset positions more cost effectively than through purchases or sales of the underlying assets.

From time to time Dartmouth enters into foreign currency forward contracts and government bond futures to efficiently manage portfolio exposures to global currencies and interest rates. These instruments may be used to hedge the portfolio from unwanted currency and interest rate risk, but also to efficiently implement active duration and relative value currency strategies. The notional value of the contracts may vary significantly based on the expirations and/or initiation of these contracts as of June 30. At June 30, 2011 and 2010, Dartmouth held forward contracts to buy foreign currencies in the amount of \$101,359,000 and \$13,999,000, respectively, and to sell foreign currencies in the amount of \$97,618,000 and \$7,578,000, respectively.

### Notes to Financial Statements

At June 30, 2011 and 2010, Dartmouth also held options and futures contracts principally as hedges against market concentration risks in certain segments of its investment portfolio. Dartmouth recorded a net unrealized gain of \$24,000 and \$0 as of June 30, 2011 and 2010, respectively, pertaining to options contracts held. Dartmouth is obligated to pledge to the appropriate broker, cash or securities to be held as collateral, as determined by exchange margin requirements for futures contracts held. At June 30, 2011 and 2010, the market value of Dartmouth's pledged collateral on futures contracts was \$1,337,000 and \$5,427,000, respectively. The difference between the estimated value of open futures contracts to sell and purchase securities was a net short position of \$67,294,000 and \$9,200,000 as of June 30, 2011 and 2010, respectively.

During 2010, Dartmouth terminated its participation in a securities lending program.

#### G. Bonds, Mortgages, and Notes Payable

Indebtedness at June 30 consisted of the following (in thousands):

	 2011	 2010
Revenue bonds issued through NHHEFA for the acquisition, installation, construction		
renovation, and equipping of various academic, research, and administrative facilities:		
Series '09, serial bonds maturing through the year 2039, at fixed		
rates ranging from 3.30% to 4.77%	\$ 198,875	\$ 198,875
Series '07A, serial bonds maturing through the year 2031, at variable		
rates (ranging from .03% to .34% from July 1, 2010 - June 30, 2011)	89,840	89,880
Series '07B, serial bonds maturing through the year 2041, at variable		
rates (ranging from .03% to .34% from July 1, 2010 - June 30, 2011)	90,000	90,000
Series '03, serial bonds maturing through the year 2023, at variable		
rates (ranging from .06% to .30% from July 1, 2010 - June 30, 2011)	92,800	96,200
Series '02, term bonds maturing in the year 2032, at variable		
rates (ranging from .06% to .30% from July 1, 2010 - June 30, 2011)	101,000	101,000
Revenue bonds issued through NHHEFA for the renovation of other campus facilities:		
Series '07C, taxable, term bonds maturing in the year 2041, at variable		
rates (ranging from .14% to .34% from July 1, 2010- June 30, 2011)	30,000	30,000
Revenue bonds issued by DELC through NHHEFA:		
Series '99, term bonds maturing in the year 2039, at a rate of 6.19%	9,940	9,940
Series '85 and Series '98A, serial and term bonds maturing		
through 2025 at rates ranging from 5.30% to 5.55%	 25,095	 25,425
Subtotal NHHEFA bonds	\$ 637,550	\$ 641,320
Series '09 taxable, term bonds maturing in the year 2019, at a rate of 4.75%	250,000	 250,000
Subtotal bonds	\$ 887,550	\$ 891,320
Mortgages on real estate investments, various maturities through 2037 at fixed and		
variable rates (ranging from 4.34% to 7.10% from July 1, 2010 - June 30, 2011)	48,011	41,944
Commercial paper (taxable commercial paper note, series A,		
at rates ranging from .20% to .29%)	7,000	7,000
Note payable at a rate of 5.5%	 	 637
Subtotal bonds, mortgages, and notes payable	\$ 942,561	\$ 940,901
Original issue premium, net	 4,207	 4,201
Total bonds, mortgages, and notes payable, net	\$ 946,768	\$ 945,102

### Notes to Financial Statements

Included in interest and amortization presented on the Statement of Operating Expenses is interest expense on debt used to finance facilities projects of \$16,638,000 and \$15,351,000, and on other operating indebtedness of \$141,000 and \$195,000 for the years ended June 30, 2011 and 2010, respectively. In addition, interest paid on debt used to finance facilities projects of \$6,976,000 and \$8,112,000 was capitalized in connection with various construction projects for the years ended June 30, 2011 and 2010, respectively.

Interest expense on debt used to finance student loans totaled \$1,993,000 and \$2,009,000 for the years ended June 30, 2011 and 2010, respectively, and is presented as a deduction from other non-operating earnings in the Statement of Activities. Interest expense on other non-operating indebtedness totaled \$17,749,000 and \$17,449,000 for the years ended June 30, 2011 and 2010, respectively, and is presented as a deduction from other non-operating earnings in the Statement of Activities. Interest expense on mortgages and debt used to finance endowment-related real estate projects totaled \$2,439,000 and \$1,964,000 for the years ended June 30, 2011 and 2010, respectively, and is presented as a deduction in endowment net investment return in the Statement of Activities. Total interest expenses included in the Statement of Activities is \$38,960,000 and \$36,968,000 for the years ended June 30, 2011 and 2010, respectively.

The aggregate amounts of principal due for each of the next five years ending June 30 and thereafter are as follows (in thousands):

June 30	Prin	Principal Due				
2012	\$	27,046				
2013		14,653				
2014		8,654				
2015		9,047				
2016		9,356				
Thereafter		873,805				
Total	\$	942,561				

Principal due after June 30, 2016, includes the following "balloon" payments due on Dartmouth's indebtedness (in thousands):

<u>June 30</u>	Indebtedness	<u></u> F	Payment
2017	Mortgages on real estate investments	\$	18,100
2019	NHHEFA Series 2009 bonds	\$	7,920
2019	2009 Series A bonds	\$	250,000
2023	NHHEFA DELC Series 1998 bonds	\$	15,300
2027	NHHEFA Series 2007A bonds	\$	31,820
2028	NHHEFA Series 2009 bonds	\$	32,190
2028	NHHEFA Series 2007A bonds	\$	52,060
2029	NHHEFA Series 2009 bonds	\$	20,000
2031	NHHEFA Series 2007A bonds	\$	5,120
2032	NHHEFA Series 2002 bonds	\$	101,000
2036	NHHEFA Series 2007B bonds	\$	18,000
2039	NHHEFA DELC Series 1999 bonds	\$	9,940
2039	NHHEFA Series 2009 bonds	\$	138,765
2041	NHHEFA Series 2007B bonds	\$	57,000
2041	NHHEFA Series 2007C bonds	\$	30,000

The estimated fair value of the bonds was approximately \$930,245,000 and \$946,070,000 as of June 30, 2011 and 2010, respectively, based on the debt service cash flows of the bonds and certain interest rate assumptions for similar bonds.

The NHHEFA bonds are a general obligation collateralized only by a pledge of full faith and credit of Dartmouth and DELC, and by funds held from time to time by the trustee for the benefit of the holders of the bonds under the respective bond resolutions. Dartmouth has agreed to certain covenants with respect to encumbrance or disposition of its core campus and DELC has certain covenants with respect to encumbrance or disposition of its student loan portfolio.

### Notes to Financial Statements

During fiscal year 2009, Dartmouth entered into six interest rate swap agreements. Information related to these interest rate swap agreements as of June 30, 2011, including the fixed interest rate paid by Dartmouth and percent of LIBOR BBA (1 month) received on the notional principal, is presented in the table below (in thousands):

		Fixed	% of
Expiration	Notional	Interest	LIBOR
Date	 Amount	Rate %	BBA
06/01/2032	\$ 100,000	3.75	67
06/01/2041	\$ 100,000	3.73	70
06/01/2027	\$ 32,000	3.77	72
06/01/2028	\$ 52,880	3.78	72
06/01/2042	\$ 100,000	3.73	70
06/01/2043	\$ 165,000	3.74	70

The fair value of these agreements at June 30, 2011 and 2010, based on various factors contained in the interest rate swap agreements and certain interest rate assumptions, was approximately \$89,403,000 and \$117,174,000, respectively, and is included in other liabilities in the Statement of Financial Position. The decrease of \$27,771,000 in the liability for the year ended June 30, 2011 is presented as an unrealized gain and the increase of \$35,914,000 in the liability for the year ended June 30, 2010 is presented as an unrealized loss in the non-operating section of the Statement of Activities. Net payments or receipts under the swap agreements associated with facilities debt are reflected as interest expense. These financial instruments involve counter-party credit exposure. During fiscal 2011, Dartmouth added a new counter-party through the novation of two of the swap agreements. The counter-parties for these swap transactions are three major financial institutions that meet Dartmouth's criteria for financial stability and creditworthiness.

Dartmouth maintains stand-by bond purchase agreements totaling approximately \$420,000,000 to provide alternative liquidity to support its variable rate bonds. There were no amounts outstanding at June 30, 2011 and 2010 under these agreements.

In August 2008, Dartmouth established a \$175,000,000 line of credit to provide near-term liquidity, which matured on August 7, 2009. This line of credit was renewed on that date and had a maturity date of August 7, 2011. An amendment was entered into in June 2011 to decrease the line of credit to \$50,000,000 and extend the maturity date to February 28, 2014. There have been no borrowings by Dartmouth under this line of credit.

### H. Pension and Other Employment Related Obligations

Liabilities for retirement and postretirement medical benefits, salaries, wages, and other benefits under employment agreements consisted of the following at June 30 (in thousands):

	 2011	2010
Retirement and postretirement benefits	\$ 236,728	\$ 295,855
Compensated absences, severance plans, and other commitments	20,104	20,212
Self-insured benefits	 10,991	 10,390
Total employment related obligations	\$ 267,823	\$ 326,457

In fiscal year 1998, Dartmouth revised its pension benefit for staff and non-union service employees, giving each participant a one-time option to either remain in the defined benefit plan or enroll in the defined contribution plan effective January 1, 1998. Staff and non-union service employees hired since that date receive retirement benefits under the defined contribution plan. Effective January 1, 2006, all union employees are enrolled in the defined contribution plan.

Dartmouth's postretirement medical benefits consist of medical insurance coverage for retirees. Employees hired prior to July 1, 2009 that are 55 or older and have at least ten consecutive years of service in a benefits-eligible position immediately prior to retirement are currently eligible for Retiree Medical Benefits. Dartmouth currently contributes to the cost of medical benefits based on the employee's annual salary, age, and years of service as of June 30, 2009. Plan benefits currently mirror current employee health benefits. New employees hired on or after July 1, 2009 are eligible to purchase the retiree group health insurance if they qualify at retirement.

### Notes to Financial Statements

Information pertaining to the pension and postretirement benefits at June 30 include (in thousands):

	Pension	Bene	fits	Postretirement Benefits			
	2011		2010		2011		2010
Change in benefit obligation:							
Beginning of year	\$ 111,776	\$	94,402	\$	261,719	\$	195,812
Service cost	2,944		2,667		11,388		8,998
Interest cost	5,831		6,171		14,897		13,538
Benefits paid	(9,496)		(8,387)		(4,178)		(3,993)
Actuarial (gain)/loss	 (5,413)		16,923		(65,898)		47,364
End of year	\$ 105,642	\$	111,776	\$	217,928	\$	261,719
Change in estimated fair value of plan assets:							
Beginning of year	\$ 85,061	\$	75,858	\$	-	\$	-
Actual return on plan assets	11,974		12,590		-		-
Employer contributions	4,650		5,000		4,178		3,993
Benefits paid	 (9,496)		(8,387)		(4,178)		(3,993)
End of year	\$ 92,189	\$	85,061	\$		\$	
Funded status (plan assets less than benefits obligation)	\$ (13,453)	\$	(26,715)	\$	(217,928)	\$	(261,719)
Net periodic benefit (income) cost included the following:							
Service cost	\$ 2,944	\$	2,667	\$	11,388	\$	8,998
Interest cost	5,831		6,171		14,897		13,538
Expected return on assets	(6,772)		(6,841)		-		-
Amortization of prior service cost (credit)	855		904		(4,158)		(4,158)
Recognized net actuarial loss	 1,588				3,661		709
Net periodic benefit cost	\$ 4,446	\$	2,901	\$	25,788	\$	19,087
Weighted-average assumptions:							
Discount rate used to determine net periodic benefit cost	5.40%		6.80%		5.75%		7.00%
Expected return on plan assets	7.50%		7.50%		-		-
Rate of compensation increase	3.00%		4.00%		-		-
Discount rate used to determine benefit obligations	5.40%		5.40%		6.00%		5.75%

The estimated net (income) cost that will be amortized into net periodic benefit cost during the 2012 fiscal year for the pension benefits and the postretirement benefits are \$1,908,000 and (\$4,158,000), respectively.

For the year ending June 30, 2011, the decrease in pension and other employment related obligations, decrease in total liabilities, and increase in unrestricted net assets of \$48,224,000 consists of the following (in thousands):

	Pension Benefits			tretirement Benefits	Total		
Amounts recognized in non-operating activities:		benents		beliefits		Total	
Net actuarial gain	\$	(10,614)	\$	(65,898)	\$	(76,512)	
Amortization of gain		(1,588)		(3,661)		(5,249)	
Amortization of prior service (cost) credit		(855)		4,158		3,303	
Total		(13,057)		(65,401)		(78,458)	
Amounts recognized in operating activities:							
Net periodic benefit cost		4,446		25,788		30,234	
Total	\$	(8,611)	\$	(39,613)	\$	(48,224)	

### Notes to Financial Statements

The following table summarizes the defined benefit pension plan investments by their fair value hierarchy classification as of June 30, 2011 (in thousands):

	I	Level 1	Level 2		I	Level 3	Total		
Cash and cash equivalents	\$	4,198	\$	-	\$	-	\$	4,198	
Fixed income <sup>1</sup>		-		83,971		-		83,971	
Limited partnerships <sup>2</sup>	-					4,020		4,020	
Total investments	\$	4,198	\$	83,971	\$	4,020	\$	92,189	

<sup>&</sup>lt;sup>1</sup> This category includes fixed income commingled funds and other financial instruments related to fixed income products.

The following table summarizes the defined benefit pension plan investments by their fair value hierarchy classification as of June 30, 2010 (in thousands):

	Le	vel 1	Level 2		 Level 3	Total		
Cash and cash equivalents	\$	6,288	\$	-	\$ -	\$	6,288	
Fixed income		-		24,888	-		24,888	
Global equity:								
US equity¹		20,974		-	-		20,974	
International		19,749		-	-		19,749	
Emerging markets		5,999		-	-		5,999	
Limited partnerships <sup>2</sup>		-		-	3,702		3,702	
Real estate <sup>3</sup>		_			 3,461		3,461	
Total investments	\$	53,010	\$	24,888	\$ 7,163	\$	85,061	

<sup>&</sup>lt;sup>1</sup> This category includes fixed income commingled funds and other financial instruments related to fixed income products.

The following table presents activity for the fiscal year ended June 30, 2011 for the defined benefit pension plan investments measured at fair value in Level 3 (in thousands):

	L	imited			
	Par	tnerships		Real Estate	Total
Balance as of June 30, 2010	\$	3,702	\$	3,461	\$ 7,163
Acquisitions / purchases		355		-	355
Distributions / sales		(682)		(3,638)	(4,320)
Investment return		279		40	319
Unrealized gains on investments		366	_	137	 503
Balance as of June 30, 2011	\$	4,020	\$		\$ 4,020

The overall investment strategy of the defined benefit pension plan (the Plan) is to utilize an asset mix that is designed to meet the near and longer term benefit payment obligations of the Plan. Over time, the asset mix may include global equity and fixed income exposures. Global equity exposure is designed to capture the equity market performance of developed markets while fixed income exposure provides a predictable yield as well as a hedge against changing interest rates by holding corporate bonds and other financial instruments. Other types of investments may include private equity and other private real asset partnerships that employ different underlying strategies. Outside investment advisors are utilized to manage the Plan assets and are selected based on their investment style, philosophy, and past performance. Dartmouth's investment office is responsible for managing the asset allocation and investment risk management of the Plan.

Dartmouth currently expects to contribute approximately \$4,000,000 to the Plan in fiscal year 2012.

<sup>&</sup>lt;sup>2</sup> This category includes investments in venture capital, private equity, and other real asset funds.

<sup>&</sup>lt;sup>2</sup> This category includes investments in venture capital, private equity, and other real asset funds.

<sup>&</sup>lt;sup>3</sup> This category represents a fund invested in US Real Estate and real estate assets.

### Notes to Financial Statements

Benefit payments, which reflect expected future service, as appropriate, are expected to be paid in each of the next five years ending June 30 and thereafter as follows (in thousands):

	I	Pension	Postretirement				
	<u></u>	Benefits	Benefits				
2012	\$	11,000	\$	5,510			
2013		7,900		6,309			
2014		7,900		6,848			
2015		8,000		7,524			
2016		8,100		8,157			
Years 2017 -2021		40,600		52,765			

Assumed health care cost trend rates have a significant effect on the estimated amounts reported for the postretirement benefit plan. The medical cost trend rates for pre-age 65 and post-age 65 retirees, respectively, are assumed to be 8.5% and 8.00% in year 2012, decrease gradually to 5% and 5.5% in fiscal year 2018, and remain level thereafter. Dartmouth's estimate of postretirement benefit expense and obligations also reflects the impact of the Medicare Prescription Drug Improvement and Modernization Act, which provides for tax-free subsidies to employers that offer retiree medical benefit plans with qualifying drug coverage.

A one percentage point increase (decrease) in assumed health care cost trend rates would have the following effect (in thousands):

Increase (decrease) in total of service and interest cost components	\$ 4,182	\$ (3,247)
Increase (decrease) in postretirement benefit obligation	\$ 37,919	\$ (30,160)

Dartmouth also maintains defined contribution retirement plans for its employees. These benefits are individually funded and are subject to various vesting requirements. Under these arrangements, Dartmouth makes monthly contributions to individual self-directed retirement investment accounts for the participants. These contributions for the years ended June 30, 2011 and 2010 were \$22,696,000 and \$24,120,000, respectively. Dartmouth also maintains deferred compensation plans. The liabilities for the plans are included in pension and other employment related obligations in the Statement of Financial Position.

### I. Other Operating Income

The major components of other operating income for the years ended June 30 were as follows (in thousands):

	2011			2010
Medical School clinical services and other support	\$	49,951	\$	49,517
Foreign study and continuing education programs		11,558		11,274
Student activities and other program revenue		11,853		11,260
Athletics revenues		3,774		3,836
Hopkins Center and Hood Museum		1,282		1,193
Other revenues		20,194		13,693
Investment income		19,514		13,460
Total other operating income	\$	118,126	\$	104,233

### Notes to Financial Statements

#### J. Net Assets

Additional information pertaining to Dartmouth's net assets at June 30 is presented below (in thousands):

	2011							
	<u>Unrestricted</u>		-	Temporarily		Permanently		
				Restricted	Restricted			Total
Detail of net assets:								
Operating funds	\$	289,940	\$	67,636	\$	-	\$	357,576
Pledges		-		130,352		43,135		173,487
Postretirement and pension benefit obligations		(231,381)		-		-		(231,381)
Third-party charitable trusts		-		7,291		3,210		10,501
Facilities, equipment, and capital projects		294,822		50,119		-		344,941
Fair value of interest rate swap agreements		(89,403)		-		-		(89,403)
Funding for student loans		12,657		27,422		-		40,079
Life income, annuity, and similar funds		-		29,376		30,878		60,254
Endowment funds		832,709	_	1,684,361		896,336		3,413,406
Total net assets	\$	1,109,344	\$	1,996,557	\$	973,559	\$	4,079,460

		2010								
			Temporarily		Permanently					
	<u>Ur</u>	restricted		Restricted		Restricted		Total		
Detail of net assets:										
Operating funds	\$	230,095	\$	54,193	\$	-	\$	284,288		
Pledges		-		157,485		55,233		212,718		
Postretirement and pension benefit obligations		(288,434)		-		-		(288,434)		
Third-party charitable trusts		-		8,066		2,592		10,658		
Facilities, equipment, and capital projects		285,023		45,270		-		330,293		
Fair value of interest rate swap agreements		(117,174)		-		-		(117,174)		
Funding for student loans		12,330		26,105		-		38,435		
Life income, annuity, and similar funds		-		24,506		28,046		52,552		
Endowment funds		741,904		1,428,789		827,609		2,998,302		
Total net assets	\$	863,744	\$	1,744,414	\$	913,480	\$	3,521,638		

2010

#### K. Commitments and Contingencies

Outstanding commitments on uncompleted construction contracts total \$33,674,000 at June 30, 2011.

All funds expended by Dartmouth in connection with government sponsored grants and contracts are subject to audit by governmental agencies. The ultimate liability, if any, from such audits, is not expected to have a material adverse effect on Dartmouth's financial position.

In conducting its activities, Dartmouth from time to time is the subject of various claims and also has claims against others. The ultimate resolution of such claims is not expected to have either a material adverse or a favorable effect on Dartmouth's financial position.

#### L. Third-Party Charitable Trusts

As described in Note A, a split-interest agreement is a donor arrangement, such as a charitable trust, under which Dartmouth receives benefits that are shared with other beneficiaries. GAAP requires Dartmouth to report at estimated fair value its interest in an irrevocable split-interest agreement when Dartmouth is notified of an agreement's existence. When Dartmouth is not the trustee of the assets associated with a split-interest agreement, Dartmouth recognizes these assets only when notified of the existence of the trust and when reliable information about the fair value of its interest is provided by the third-party trustee. Dartmouth requests information regularly from third-party trustees for financial reporting purposes; however, these trustees are not obligated to provide Dartmouth with the information necessary to estimate fair value and record the asset. Dartmouth respects the privacy of donors and trustees in these limited instances.

### Notes to Financial Statements

As of June 30, 2011 and 2010, third-party trustees have not provided Dartmouth with sufficient information necessary to estimate the fair value of Dartmouth's interest in certain trusts. Dartmouth has not recorded an asset in connection with these trusts due to the uncertainty surrounding the potential value of Dartmouth's interest in these trusts as of June 30, 2011 and 2010. If Dartmouth's interest in these trusts were reflected on the Statement of Financial Position, Dartmouth's assets and net assets would be greater than the amounts reported in the accompanying financial statements.

#### M. Related Party Transactions

Members of Dartmouth's Board of Trustees and senior management may, from time to time, be associated, either directly or indirectly, with companies doing business with Dartmouth. Dartmouth has a written conflict of interest policy that requires annual reporting by each Trustee, as well as senior management. Additionally, Dartmouth has a policy on Pecuniary Benefit Transactions and Related Party Investments. This policy supplements the Dartmouth College Conflict Policy with regard to pecuniary benefit transactions, as defined by New Hampshire law, including but not limited to Dartmouth investment in investment vehicles in which Trustees have a financial interest. These policies include, among other things, that no member of the Board of Trustees can participate in any decision in which he or she (or an immediate family member) has a material financial interest. When such relationships exist, measures are taken to mitigate any actual or perceived conflict, including requiring that such transactions be conducted at arm's length, for good and sufficient consideration, based on terms that are fair and reasonable to and for the benefit of Dartmouth, and in accordance with applicable conflict of interest laws.

#### N. Subsequent Events

For purposes of determining the effects of subsequent events on these financial statements, management has evaluated events subsequent to June 30, 2011 and through November 7, 2011, the date on which the financial statements were issued.